

Real**People.** Real**Experience.**



## Firm Profile

**Rachlin**  
accountants • advisors

# Firm Profile

**Rachlin LLP** is one of the largest independent public accounting and advisory service firms in the southeast. Ranked among the "Top 100 Firms" by *Accounting Today*, and among the "Top 15 Firms – Southeast" by *Practical Accountant*, Rachlin offers the resources of 24 partners and more than 200 professionals in offices throughout South and Central Florida.

Since its founding in 1955, Rachlin has provided innovative solutions and unparalleled service driven by a strong code of ethics. In addition to tax and business and assurance services, the firm offers a multitude of advisory services including bankruptcy and receiverships, litigation support and forensic accounting. The firm's experience covers public and private clients, government entities, local municipalities and not-for-profit organizations.

Recognizing the growing challenges faced by businesses today, Rachlin additionally offers nontraditional services including staffing and executive placement as well as marketing and graphic design.

In 2008, Rachlin was selected as one of *Inside Public Accounting's* "Top 100 Accounting Firms." The IPA 100 recognizes the nation's largest accounting firms based on fiscal performance. In addition, Rachlin Managing Partner Lawrence Blum was honored by the *South Florida Business Journal in 2007* as one of the year's "Ultimate CEOs." And, the Rachlin Foundation was named among the top 15 givers to South Florida charities in 2007.

Rachlin's team is augmented by its membership with Baker Tilly International, a network of leading independent accounting firms in major cities throughout the world. This strategic alliance allows Rachlin to share ideas, experience and resources with member firms, while keeping abreast of global trends and industry developments.

54-year history based on passion, integrity and excellence

Named among *Accounting Today's* "Top 100 Firms" for 2009

One of the Southeast's "Top 15 Firms," according to *Practical Accountant*

One of *Inside Public Accounting's* "Top 100 Accounting Firms" in 2008



Only Florida-based accounting firm to have both a charitable foundation and a planned giving program

2008 Business of the Year finalist, *South Florida Business Journal*

# Services

## ASSURANCE

Rachlin's Assurance division professionals provide a tailored audit approach to each engagement. Team members place a strong emphasis on early planning and learning the unique aspects of a client's business. Doing so ensures that each client receives an effective, cost-efficient and independent audit performed in a timely manner.

The Assurance division works with commercial and SEC clients, governmental and not-for-profit entities and employee retirement plans. A full range of services is offered including:

- Agreed-Upon Procedures
- Attestation
- Audits and Reviews
- Breakeven Analyses
- Sarbanes-Oxley 404 Compliance
- Forecasts and Projections
- Internal Audits
- Internal Control Reviews
- Public Company Filings
- Strategic and Operational Planning

**Kim Lamplough, CPA**  
*partner*

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## TAX & BUSINESS

The Tax & Business Services division is comprised of dedicated professionals who have been involved with numerous complex transactions at the local, national and international levels.

The division offers all forms of regulatory compliance services, planning and specialization in a variety of areas including:

- Estates, Gifts and Trusts
- Family Wealth Planning
- Bankruptcy and Insolvency Tax
- State and Local Taxation
- SEC and Large Corporate Matters
- International Taxation
- Real Estate Tax Services
- IRS Representation

With partner involvement at every level of service, the Tax & Business Services team provides highly personalized advice and guidance to a client base including:

- High-Net-Worth Individuals
- Family Business Owners
- Large Corporations
- International Businesses
- Foreign Nationals
- Tax Exempt Clients

**Michele Lipson, CPA**  
*partner*

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## ADVISORY

Rachlin's Advisory Services division works with clients across a broad range of industries. The team's skilled professionals use their experience to help clients address and navigate complex business and personal issues including:

### **Bankruptcy and Fiduciary Services**

- Insolvency and Receivership
- Trustee, Reorganization and Financial Advisory Services

### **Forensic and Litigation Services**

- Forensic Accounting and Fraud Assessment
- Damage Determination and Expert Testimony
- Marital Dissolution
- Regulatory Compliance, including Bank Secrecy Act and Taxation
- Due Diligence and Capital Formation
- Computer Forensics

### **Operational and Process Improvement**

- Business Process Improvement
- Internal Controls and Governance
- Real Estate Advisory Services
- Family Office Services

**Alan R. Barbee, CPA\*/ABV**  
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# Additional Services

## DESIGN

Rachlin Design, a division of Rachlin, was created to meet the traditional and online marketing needs of clients of the firm as well as entities outside the firm. Through award-winning design and innovative marketing campaigns, Rachlin Design provides a creative, effective and cost-efficient approach to promoting a clients' products and services.

The team of trained professionals at Rachlin Design offers a broad range of services including:

- Logo/Identity Creation
- Branding Campaigns
- Collateral Materials
- Advertisements
- Newsletters
- Stationery
- Invitations
- Presentations
- Press Releases
- Copywriting and Editing

### Online Marketing Services

An effective online presence can be a significant marketing tool. Having an informative, easy-to-navigate website is essential for creating awareness, especially in today's highly competitive marketplace. Rachlin Design has a team that specializes in online marketing and offers a variety of web-based solutions including:

- Website Design and Maintenance
- Online Marketing Campaigns, including Email Blasts, Online Newsletters and Electronic Invitations
- Search Engine Optimization

#### Suzanne Leslie

*president and creative director*

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**Rachlin**  
*design*

a division of Rachlin LLP

## STAFFING

Rachlin Staffing LLC was created to meet the demand for accounting and finance professionals on an interim or executive search basis. The company also specializes in placing human resource, information technology, marketing and administrative professionals. Rachlin's team of staffing specialists combines its resources with partners and team members of the firm resulting in a wide range of networking possibilities. These connections provide for a pool of professionals ready to be placed across all levels, from administrative assistant to chief financial officer.

### Finding the Right Fit

The team at Rachlin Staffing gets to know a client's business and to understand the business culture prior to searching for qualified candidates. Through this research and preparation, the team can best determine the exact skill sets needed. Once the skill sets are determined, candidates are identified, interviewed extensively and presented to the client.

Candidates may be placed in positions within a variety of industries including:

- Healthcare
- Manufacturing
- Distribution
- Retail
- Professional Services

#### Sara Salazar

*manager*

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